

## 3<sup>rd</sup> Party Endorsement of Fiber Optic Cable Test & Certification Equipment

From time to time, Kingfisher gets requests from cable installers in relation to 3<sup>rd</sup> party endorsement letters for our fiber optic test products.

Publishable test equipment endorsements are standard practice in the copper cable LAN industry, however this practice does not currently extend to fiber optic testing.

Some letters actually aimed at the copper industry are sufficiently vaguely worded that it may seem to imply approval for fiber optic variants of the same product, however this is accidental unless specifically stated.

What we can say about Kingfisher fiber optic test products is:

- Kingfisher is one of the oldest fiber optic test suppliers, having started in 1986, and is still operated by the founder and original instrument and calibration engineer.
- Kingfisher has Asia's first Accredited Optical Calibration Laboratory, since 1993.
- We have tens of thousands of instruments in service. Typical return rate under warranty is <1%.
- Kingfisher's fiber optic test equipment is renowned for accuracy and test reliability.
- Any of our LED sources produced since 2008 are mode controlled, and will meet EF compliance.
- Current versions of our KITS test and reporting software offer standards compliant pass/fail criteria.
- KITS test and reporting software, and other test data files, incorporate protection against data modification.
- We have standards compliant test methods on our web site.
- Kingfisher test equipment is respected and used by major national and international organizations including, for example: Telstra, NBN, The Australian Navy, Google, France Telecom, NASA, US Navy.

Managing Director

Kingfisher International

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